

Message Text

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PAGE 01 ISTANB 04287 030537Z

11

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 021247Z NOV 76
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8245
AMEMBASSY ANKARA

UNCLAS ISTANBUL 4287

E.O. 11652: N/A
TAGS: BBAK, TU
SUBJECT: WTDR/FTI JAK BARKEY

REF: USDOC 18168

1. TURKEY 2. CNTRY CODE: 489 3. SER.NO. NA
4. JAK BARKEY
5. P.O. BOX: 58, OSMANBEY; HALASKARGAZI CAD. 177, BAKAY APT.
KAT 6, PANGALTI
6. ISTANBUL, TURKEY
7. ESTABL: 1957 8. EMPL: 9 9.SIZE: (20-X) MEDIUM
10. REPUTATION: (22-X) GOOD
11. SELLS AND SERVICES THROUGHOUT TURKEY
12. RPT DATE: 11/76
13A. 28995/253 AGT. IMP. DIST. CHEMICALS FOR ELECTROPLATING METALS
13C. 33515/2 AGT. COPPER TUBES
13D. 33126/2 AGT. STEEL TUBES
13E. 34941/2 AGT. AUTOMATIC CONTROLS FOR REFRIGERATION AND HEATING
EQUIPMENT
13F. 35495/2 AGT. METAL-WORKING MACHINERY
13G. 35631/2 AGT. COMPRESSORS, GAS
13H. 36790/2 AGT. ELECTRONIC COMPONENTS
14. CONTACT: JAK BARKEY TITLE: PROPRIETOR
15. CABLE: KARBARHEN-ISTANBUL 16. TELEX; 23401 HEN-TR
17. TEL. 489147 & 479740
18 FINANCIAL REFS: TURKIYE IS BANKASI, SULTANHAMAM, ISTANBUL;
OSMANLI BANKASI, YENICAMI, ISTANBUL; HOLANTSE BANK UNI N.V.
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KARAKOY, ISTANBUL; PAMUKBANK, ISTANBUL.

19. TRADE REFS: HOLLIS ENGINEERING INC., NASHUA, NEW HAMPSHIRE;
USA; OXY METAL INDUSTRIES, WOKING, SURREY, ENGLAND.

20. FOREIGN FIRMS REPRESENTED: OXY METAL INDUSTRIES, WOKING,
SURREY, ENGLAND, FOR TREATMENT METAL SURFACES, AGENCY ACQUIRED
1969; HOLLIS ENGINEERING INC., NASHUA, NEW HAMPSHIRE, FOR SOLDERING
MACHINES, AGENCY ACQUIRED 1974; COMEF S.A., ST. PRIEST, P.O.
BOX 69800, FRANCE, FOR COMPRESSORS, AGENCY ACQUIRED 1967; INDUSTRA
PRODUCTS INC. FORT WAYNE, INDIANA, MACHINERY FOR ELECTRIC MOTORS,
AGENCY ACQUIRED 1975.

21. MEDIUM SIZED FIRM IS AGENT, IMPORTER AND DISTRIBUTOR OF
CHEMICALS FOR TREATMENT OF METAL SURFACES, AGENT FOR ELECTRONIC
COMPONENTS AND MACHINERYFOR ELECTRIC AND ELECTRONIC INDUSTRIES,
COMPRESSORS, METAL WORKING MACHINERY, AUTOMATIC CONTROLS FOR
REFRIGERATION AND HEATING EQUIPMENT, COPPER WIRE AND TUBES AND
STEEL TUBES. FIRM MAINTAINS OFFICES IN A COMMERCIAL DISTRICT OF
ISTANBUL. 1975 SALES REPORTED AT TL 2 MILLION (TL 16.50 EQUALS
\$1) AND INDENT ORDER SALES FOR SAME PERIOD \$1.3 MILLION. FIRM'S
ANNUAL DIRECT IMPORTS \$40,000. JAK BARKEY, AGGRESSIVE AND HARD-
WORKING BUSINESSMAN, HOLDS BS DEGREE IN MECHANICAL ENGINEERING
FROM ROBERT COLLEGE, AN AMERICAN-ENDOWED INSTITUTION IN ISTANBUL
AND SPENT TWO YEARS IN ENGLAND SPECIALIZING IN COMMUNICATIONS
AT MARCONI COLLEGE. BARKEY OWNS 90 PERCENT OF TEKIN KIMYA KOLL.
STI., ENGAGED IN MARKETING IMPORTED
PLATING CHEMICALS AND 85 PERCENT OF SIDE KIMYA TICARET VE SANAYI
A.S., ENGAGED IN MARKETING PHOSPHATING CHEMICALS MANUFACTURED
LOCALLY. BARKEY IS HIGHLY REGARDED IN THE COMMERCIAL CIRCLES.
FIRM HAS SOUND FINANCIAL STANDING AND ENJOYS A SATISFACTORY CREDIT
RATING. RECOMMENDED AS A TRADE CONTACT.

22. PREPARED BY: N. AVNI; APPROVED BY: R.W. BECKHAM;
AT: U.S. CONSULATE, ISTANBUL.
OGDEN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 02 NOV 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ISTANB04287
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760409-0640
From: ISTANBUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761191/aaaadasg.tel
Line Count: 92
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: oatisao
Review Comment: n/a
Review Content Flags:
Review Date: 21 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <21 JUL 2004 by schwenja>; APPROVED <16 AUG 2004 by oatisao>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI JAK BARKEY
TAGS: BBAK, TU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006